

RÖDL

Legal | Tax | Audit |
Business Process Outsourcing

RÖDL



Defence & Security

From first bid to long-term
delivery - across the Baltics
and beyond.

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We pave the way. Worldwide.

In high-stakes defence and security markets, buyers evaluate more than the product.

They look for readiness: governance, documentation, delivery discipline, and a risk profile they can trust - whether you sell via public procurement, or supply private prime contractors under civil-law contracts. A third route is strategic growth through partnerships, joint ventures, or M&A.

RÖDL advises on all three pathways.

Typical client questions

Are we procurement-ready for high-scrutiny buyers?

Which compliance and export control obligations apply to our products and data?

How do we structure partners and subcontractors with less risk?

What contract terms can we accept without jeopardising delivery or margin?

How do we protect IP while meeting security and reporting requirements?

Our support areas

1/ Procurement and commercial contracts (public + primes)

Bid and tender strategy support, contract review and negotiation, flow-down terms for subcontractors, delivery and liability structures, and audit-ready documentation.

We support both public procurement processes and civil-law contracting with prime contractors and integrators (including flow-down obligations).

2/ Compliance and export controls

Risk assessment and compliance frameworks, export control and sanctions considerations, supply chain integrity, and practical policies your teams can follow.

3/ Corporate, partnerships, and transactions

Market entry and structuring, joint ventures and partnerships, consortium setups, M&A support, and governance fit for regulated environments.

4/ Tax and operational structuring

Cross-border tax structuring, permanent establishment risk, transfer pricing basics, and operating models that support delivery in the EU and beyond.

5/ Employment and mobility

Deployment and mobility planning, key talent arrangements, confidentiality and IP clauses, and workforce compliance for cross-border execution.

6/ Disputes and investigations readiness

Dispute avoidance, claims strategy, internal investigations support, and practical readiness for regulatory or procurement scrutiny.

Who we work with

We support defence and security suppliers as well as adjacent regulated sectors: dual-use technology, cyber and IT, industrial manufacturing, aerospace, logistics, and critical infrastructure.

Why RÖDL

RÖDL brings together legal, tax and business expertise, supported by a global network of offices.

We aim for clear, workable advice.